

World Trade Council of Wichita, Inc

Center for International Business Advancement

Barton School of Business, Wichita State University, Wichita, KS 67260-0088

Tel: 316-978-3176 - Fax: 316-978-3698

I n d u s t r i e s I n c . ,

RECIPIENT OF 2013 GOVERNOR'S EXPORTER OF THE YEAR AWARD FOR EXCELLENCE IN INTERNATIONAL TRADE AND EXPORT SALES

Excel Industries, based in Hesston, is the manufacturer of Hustler and BigDog mowing equipment. The global business, led by Chad Lane, has increased exports from \$2.6 million in 2004 to \$21.9 million in 2013. The global expansion has
revenue from \$90 million to \$210 million during the same period.

Venue : Wichita Marriott

9100 Cor5(C)20>> BD0iMC /P <</MCID 114> w84p04 Tf 1 0 0 1 27 466.27 Tm 0 g [(9.8C /P <</MCID 114> w84p0463b24> B7 466.27 Tm 0f w84p 0f w84p Of w